



OCEANBRIDGE

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Projects & Marine

Newsletter – March 2011

The beginning of 2011 has surprisingly seen space issues for exports begin earlier than expected on some of the trades from New Zealand. We have been lucky in that we had cargo booked from New Zealand well in advance and managed to keep the space!

Although the marine and projects sector continue to struggle to really get started again Oceanbridge Shipping has been lucky to have had enough enquiries and business to keep the team busy but the market place certainly suggests it is still hard work out there.

Oceanbridge Marine Exports

We recently had the pleasure of handling a Ker 43 racing yacht from Tauranga to Philadelphia. Destined for the US racing circuit we are sure that it will be successful having come out of the shed of Salthouse Boat Builders in Auckland.

Continuing at the high end of the scale we also exported a superyacht tender to the USA where it is due to join the mothership in the coming weeks in Florida.

Australia has featured strongly as well in the last few months with a number of new 6m to 8m boats being exported to Melbourne and Tasmania. We also exported a new 12.5m power cat to Perth and it is encouraging to see that the Australians still see value in buying New Zealand products despite the strength of their dollar against the US dollar.

A more interesting project was the shipping of a very second hand hovercraft from Fiji which was transhipped in Tauranga to a vessel bound for the UK. This hovercraft had been languishing in a field in Fiji for a number of years but a UK company saw the value in buying it and restoring it. It may have looked like it did not need much care during shipping but we still handled it with as much attention as any other cargo as anything of this nature can still cause damage to other cargo and property and needs to be secured as well as anything else.

Exclusive agents in New Zealand for



Recent Shipments included:

Ker 43 Loading in Tauranga



12m Power Cat ready for loading



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Last year we imported a catamaran from Australia and recently this has continued its journey to its new permanent home in Papeete where the owner intends to use it regularly for fishing. We made use of the same cradle stands that we had in storage, with the lashings, and the securing went seamlessly as we all knew exactly what was done last time around!

Oceanbridge Marine Imports

The number of enquiries and boats moving from the USA has increased in the past few months. A few have ended up not making the final point of being booked as the quality has not been what was expected. One reason for this is the fact that a number of the boats have been in the care of the banks who do not maintain them once they are charged with selling them. Having said that, we have seen some very well maintained launches arrive, including a 52ft Searay from Florida, so it is still worth checking this market out.

A brand new Sunseeker 64ft Predator recently arrived from the UK. As with any high value launch such as this a lot of planning goes in place to make sure everything goes smoothly. In this case as it had arrived on a Roll On / Roll Off vessel and had to be craned from the mafi trailer and into the water at the Ports of Auckland.

Other recent imports include another Bavaria yacht from Europe as well as a Protector RIB that belonged to Team Origin that was bought from the team when they disbanded as all their gear was in transit to Dubai for the final Louis Vuitton Cup Regatta.

A marine fork hoist was imported from the USA for the new stack at Gulf Harbour Marina north of Auckland. Built by Wiggins in California this is a market leader in the fork lifting of boats in modern marinas.

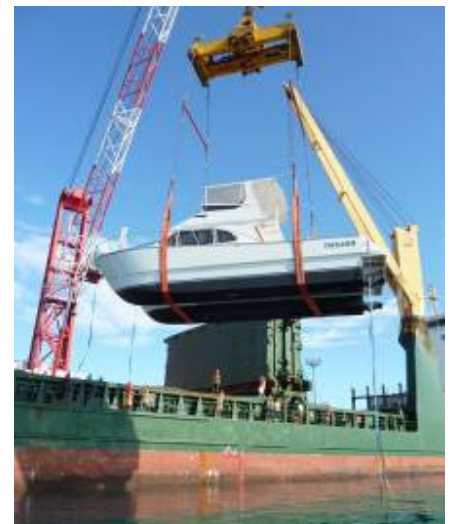
Hovercraft in Tauranga



52ft Searay arrives in Auckland



Catamaran arrives in Papeete



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Oceanbridge Projects

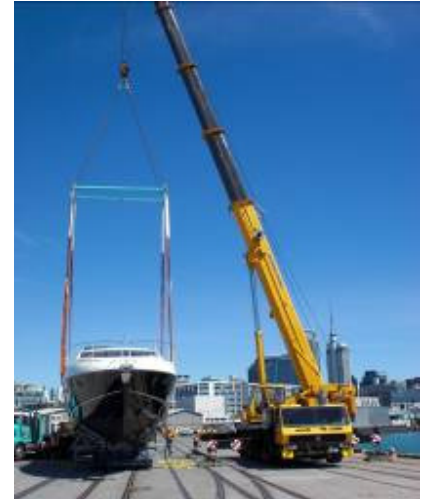
AC 45

Many of you are probably aware of the new AC45 catamarans which have recently been launched in Auckland and are the start of the next America's Cup. These will be raced by the syndicates in a World Circuit starting later this year.

Over the past few months a very large number of products have been imported by the builders of these based in Warkworth, north of Auckland. Many of the Oceanbridge team in trade lanes ranging from USA, Europe, Asia and, as a sign of the urgency, airfreight, have been kept busy tracking the shipments and ensuring they were delivered in a timely fashion.

The first catamaran was launched on schedule and the other following continue to keep us busy but we are proud of the involvement we have had with this project.

Sunseeker being lifted to water



Marine Hoist in Auckland



Oceanbridge Shipping is a member of the GPLN Network. It is a group of over 200 independent freight companies that specialise in project cargos. With members on every continent we can confidently offer services for any out of gauge / project cargos to or from just about anywhere on the planet! www.gpln.net

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